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GulfEnergyInfo.com

Job Title: Sales Representative -UC-Eastern US and Canada

Gulf Energy Information (Gulf) is currently seeking an experienced Sales Representative to join the team. This person will be responsible for selling print and online advertising for the *Underground Construction* in the Eastern US and Canada.

Duties include:

- Selling print and online advertising for the Underground Construction in the Eastern US and Canada.
- Managing existing customer accounts, include US travelling to meet with these clients. Being the main point of contact for these clients and for their inquiries.
- Developing new leads and customers
- Managing existing client relationships and being the point of contact for those clients.
- Providing excellent customer care throughout the whole buying cycle
- Attending industry trade shows and events

Requirements include:

- 3- 5 years sales experience
- At least three years of related experience in the energy industry

This position requires self-motivation, the ability to prioritize and manage multiple projects, and produce quality work in a deadline-driven environment. Excellent communication skills are essential. Knowledge of the energy industry is a plus.

Email resumes to [Resumes@GulfEnergyInfo.com](mailto:Resumes@GulfEnergyInfo.com).

This is a full-time position.